

Reply to Pre-Bid Queries - Selection of Consultant To Carry out Skill Demand assessment Survey and Detailed Project Report for establishment of Marine Skill Training Centre at ITI campus, Dwarka in the State of Gujarat

Sl. No.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications given by the Authority
1	RFQ cum RFP	11	1.4	Pre-bid Meeting	Offline	Kindly allow online participation for Pre-bid	Yes
2	RFQ cum RFP	11	1.4	Last Date of Submission of RFQ cum RFP	11-Jul-22	Kindly extend the deadline by 01 week as the Reply to Pre-bid Queries will be available on 1 st of July 2022	Refer Corrigendum 1
3	RFQ cum RFP	11	1.4	Last Date of receiving queries	21 st June 2022	We request us additional time to send in queries until the prebid meeting date i.e, 23 rd June 2022.	As per RFQ cum RFP Document
4	RFQ cum RFP	11	Schedule of the bidding process	Submission of Technical Bid (Hard Copy)	14-Jul-22	We request for extension of timeline by at least 3 weeks after release of Pre-bid Queries response	Refer Corrigendum 1
5	RFQ cum RFP	11	1.4	Submission of Financial Bid (online)	11th July, 2022	It is requested that the last date of submission be extend by one week to 18th July, 2022	Refer Corrigendum 1
6	RFQ cum RFP	11	1.4	Submission of Technical Bid (Hard Copy)	14th July, 2022	It is requested that the last date of submission be extend by one week to 21st July, 2022	Refer Corrigendum 1
7	RFQ cum RFP	11	1.4	Schedule of Bidding Process	Submission of Financial Bid - 11 July 2022 Submission of Technical Bid - 14 July 2022	It is requested to postpone the submission of the bid by one week. Submission of Financial Bid - 18 July 2022 Submission of Technical Bid - 21 July 2022	Refer Corrigendum 1
8	RFQ cum RFP	12	2.1.4	Power of Attorney	The Bidder should submit a Power of Attorney as per the format at Annexure - 2, authorizing the signatory of the Bid to commit the Bidder.	It is requested that a board resolution authorizing the signatory be accepted instead of a PoA	Board Resolution authorizing the Signatory can also be accepted
9	RFQ cum RFP	15	2.4	Bid Processing Fees	The consultants would be required to pay INR 10,000/- (Kindly clarify if MSME registered organization are exempted from paying the Bid Processing Fees	As per RFQ cum RFP Document
10	RFQ cum RFP	21	2.11.4 (viii)	Declaration of Abandonment of Consultancy Assignments/	Declaration of Abandonment of Consultancy Assignments/ Construction Supervision Assignments/ Projects/ Contract Works in- complete in the format of Annexure 1 (F).	PwC is large firm with multiple consulting contracts being implemented. There may be cases where the contract has been pre-closed by the client due to a change in scope or requirement. Since abandonment is a broad term and does not specify clear instances of pre-closure of the contract, it is requested that the requirement of this undertaking be removed. Alternatively, it is requested that the term abandonment be clearly defined in the RFP	As per RFQ cum RFP Document
11	RFQ cum RFP	21	2.11.4 (ix)	Certificate of relationship of Parent Company	Certificate of Relationship of Parent Company or Affiliate or Ultimate Parent Company with the Bidding Company in the format of Annexure 1 (G).	Please clarify if this undertaking is required in the instance where the Bidding company is providing its own credentials for evaluation	No
12	RFQ cum RFP	21	2.11.4 (x)	Undertaking from the Financially Evaluated Entity	Undertaking from the Financially Evaluated Entity or its Parent Company in the format of Annexure 1 (H).	Please clarify if this undertaking is required in the instance where the Bidding company is providing its own credentials for evaluation	No
13	RFQ cum RFP	21	2.11.4 (vii)	Blacklisting undertaking	Declaration of Blacklisting by any Government/ Public Sector Organization in the format of Annexure 1 (E).	It is requested to revise the pre-qualification regarding blacklisting/ debarment. Entities that are not blacklisted / debarred at the time of the submission of bid should be allowed to participate in the tender process. Further, entities whose blacklisting was subsequently revoked / set aside should also be allowed to participate in the tender process.	It means "currently" i.e. as on bid submission date as mentioned in Annexure 1(A)
14	RFQ cum RFP	21	2.11.5 - 1 (vi)	Requirement of signed copy of contract	A copy of the Contract Agreement with each page initialed by the person signing the Bid in pursuance of the Power of Attorney referred to in hereinabove.	Since the negotiation and contract signing happens for the successful bidder, it is requested that this requirement be removed from the technical proposal document. The contract needs to be reviewed in line with the negotiations after the successful award of the contract. Therefore, it cannot be signed at the time of the submission of technical proposal	As per RFQ cum RFP Document
15	RFQ cum RFP	25	2.13.2	Submission of technical proposal	All applications should be submitted through RPAD speed Post or Courier only. Applications through Hand Delivery shall not be accepted. No applications after the due date shall be considered for the evaluation.	It is requested that the pre-qualification and technical proposal be also submitted online. Alternatively, there should be an option to submit the same in person/ hand delivery as the document might get delayed/ misplaced through courier	As per RFQ cum RFP Document
16	RFQ cum RFP	27	2.20.5	Bid Security	The Bid Security of the successful bidder would be returned shall be returned at the end of 3 (three) months after the expiry of this Agreement in accordance with the provisions thereof.	As per the clause, we are to understand that the Bid Security of the successful bidder will be returned at the end of 3 months after signing of the Agreement. Kindly clarify / confirm our understanding	As per RFQ cum RFP Document
17	RFQ cum RFP	28	2.21.2	Performance bank guarantee	An amount equal to 3% (Three per cent) of the Consultant Agreement Value shall be deemed to be the Performance Security in the form of Bank Guarantee (BG) (as per Annexure 12)	It is requested that the performance BG be taken equivalent to 2% of the Consultant Agreement Value	As per RFQ cum RFP Document

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18	RFQ cum RFP	31	1 1) (iii)	Document requirement for completed projects	i) Work Order, and ii) Agreement, and iii) Completion Certificate, and iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	It is requested that only work order/ agreement should be required to be submitted for completed projects as a lot of clients don't issue work order and agreement separately and completion certificates are also not always shared by the client. Alternatively, an email confirming the submission and acceptance of the final deliverable be accepted as proof of completion of the project	Already amended in the RFQ cum RFP Document
19	RFQ cum RFP	31	2	Project reports for completed project	Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant;	A lot of the reports developed for the clients are not in the public domain and confidential. It is therefore requested that this requirement be removed	Modified as on page no. 77
20	RFQ cum RFP	31	2.22.4	Pre - qualification / Eligibility criteria for the applicants - Technical Strength General Instructions	Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include Project Reports, Research Reports, detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant;	As per the clause, Project Reports and Research Reports are required to be submitted. Few reports are to be kept confidential as per requirement of respective clients. We request to delete this requirement	Modified as on page no. 77
21	RFQ cum RFP	32	2.22.5	Average annual turnover	Average Annual Turnover of Company/ Firm from Consultancy* for Previous 3 Audited Financial Years	It is requested that the minimum value for annual turnover for previous 3 years be increased to Rs. 500 crore	As per RFQ cum RFP Document
22	RFQ cum RFP	32	2.22.5	Net worth of the applicant firm	Net worth of Applicant firm from Consultancy during last Audited Financial Years [FY 2020-21]	It is requested that the minimum value for the net worth for previous 3 years be increased to Rs. 100 crore	As per RFQ cum RFP Document
23	RFQ cum RFP	34	TASK 2: Skill Demand Assessment Report (Interim Report)	The Consultant shall carry out the Market and Demand Assessment Studies, for the proposed project, as may be necessary	Carry out Market Survey and undertake Supply and demand assessment to determine the various possible courses for Centre.	We request clarification on the number of samples which DET/GIDB expects for this kind of demand survey	The consultant shall propose in the Approach & Methodology and achieve the objectives of the assignment
24	RFQ cum RFP	34	TASK 2: Skill Demand Assessment Report (Interim Report)	The Consultant shall carry out the Market and Demand Assessment Studies, for the proposed project, as may be necessary	The consultant shall prepare Data collection plan for skill demand assessment survey using appropriate study tools for carrying out surveys like, but not limited to Employer's surveys, Training provider's surveys, etc	We request clarification on the number and type of employers we seek to do the survey. Large units or MSME Units	The consultant shall propose in the Approach & Methodology and achieve the objectives of the assignment
25	RFQ cum RFP	34	TASK 2: Skill Demand Assessment Report (Interim Report)	The Consultant shall carry out the Market and Demand Assessment Studies, for the proposed project, as may be necessary	The consultant shall prepare Data collection plan for skill demand assessment survey using appropriate study tools for carrying out surveys like, but not limited to Employer's surveys, Training provider's surveys, etc	We request clarification on the primary data of large and MSME units. Will GIDB facilitate for for same with the DET or the concerned department?	The consultant shall propose in the Approach & Methodology and achieve the objectives of the assignment
26	RFQ cum RFP	35	TASK 2: Skill Demand Assessment Report (Interim Report)	The Consultant shall carry out the Market and Demand Assessment Studies, for the proposed project, as may be necessary	Demand Assessment shall also cover the industry requirement of such courses and with Industries engaged in Marine Related activities and employ such candidates	We request clarification on the number of Marine and its ancillary units in Dwarka	The consultant shall propose in the Approach & Methodology and achieve the objectives of the assignment
27	RFQ cum RFP	35	Task 2	Case studies	Consultant shall, with help of DET do case study of national and international skill training centres to draw up the proposed course for students.	Please clarify if these case studies need to be developed through secondary research or field visit to national and international institutes would also be required. In case of the latter, please indicate the no. of national and international institutes to be covered and the geographies to be covered	Through Secondary Research
28	RFQ cum RFP	36	17)	Local DCR rules	Consultants should Study Govt. of India Schemes and guidelines, Local DCR rules and identify available clearances and approvals to be obtained for the development of the project.	Please clarify what are local DCR rules	Refer Common DCR
29	RFQ cum RFP	36	23)	Site visit to Goa	Consultant has to conduct Site visit to National Institute of Water Sports - Goa (NIWS), ITIs in Goa and Directorate of Skill Development and Entrepreneurship, Goa with ITI Principal, Officials from Directorate of Employment & Training and other concerned delegates	Please clarify if the consultant is expected to organize the site visit for officials of the department from Gujarat. If yes, it is requested that the consultant should be required to support in facilitating such visits and costs for such visits be directly borne by the client	This scope is not required This para is now deleted
30	RFQ cum RFP	36	Task 3	Determining Costs	Civil Structures for following, but not limited to: construction of centre etc.	We understand the ballpark estimation of the project costs shall be based on plinth area rates. Kindly confirm our understanding.	Bidder may consider civil structure estimation basis to plinth area
31	RFQ cum RFP	37	Task 5: Identification of Courses and Faculty	Verification of Data	Consultant shall review and verify all existing secondary information, technical data, documents and maps prepared (if any) during data collection.	We request clarification on the type of secondary data which is present with the department Or we request to delete this clause	As per RFQ cum RFP Document

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32	RFQ cum RFP	39	3.3	Scope of Work Task 6: Preparation of Concept Plan	Consultant will be required to prepare a 3D model of proposed state of art building and its components for the project.	As per the clause, 3D model is to be prepared. We are to understand that the requirement is to be provide 3D rendered images of the proposed building and its components. Kindly clarify / confirm our understanding	Yes, 3D rendered images, with soft copy/files of such models
33	RFQ cum RFP	39	Task 7	Final Market & Demand Assessment, Detail Project Report, Financial Feasibility Report:	The Consultant shall work for the Authority till the submission of Final Report and total duration of the Consultancy Assignment shall be 4 months	Considering the quantum of work, we request the authority to kindly consider the duration as 5 months.	As per RFQ cum RFP Document
34	RFQ cum RFP	39	-	Duration of Work	The Consultant shall work for the Authority till the submission of Final Report and total duration of the Consultancy Assignment shall be 4 months.	Considering the overall scope including local level course mapping and stakeholders' identification. Our submission is to increase the duration of assignment from 4 to 6 months.	As per RFQ cum RFP Document
35	RFQ cum RFP	39-40		Duration of work	The Consultant shall work for the Authority till the submission of Final Report and total duration of the Consultancy Assignment shall be 4 months. The Consultant must have sufficient manpower along with Key Personnel to comply with the Scope of Services.	Given the extensive scope of work of the assignment, it is requested that the duration of assignment be increased to 6 months	As per RFQ cum RFP Document
36	RFQ cum RFP	41	3.5	Project team	Team Leader cum Skill Gap Expert Architect Research Analyst	It is requested that the team leader and skill gap expert should be two separate resources as the team leader will be required to coordinate all the other activities under the assignment in addition to the skill gap study. The proposed education/ experience for the team leader is as follows: MBA/ Master of Social Work (MSW)/ post graduate in management from a recognized and reputed academic institution with • Minimum 10 years of experience in TVET domain. • Should have provided oversight to large projects. • Should have led teams of researchers and experts • Should have led at least 5 projects in the TVET domain	This is minimum requirement. The consultant is required to deploy additional team members to achieve project scope and milestones
37	RFQ cum RFP	41	3.5	Architect	Graduate degree in Architecture and Post Graduate in Architecture/ Planning with Minimum Five (5) years of experience	We request to amend the clause as: Graduate/Post Graduate degree in Architecture/ Planning/Civil with Minimum Five (5) years of experience.	Refer Corrigendum 2
38	RFQ cum RFP	41	3.5	Note	It is also expected that the above-mentioned specialists shall be supported by pool of support staff who shall largely be responsible for stakeholder interactions and interviews, questionnaire design, demand assessment, skill gap analysis, data collection etc.	While there is a requirement of additional support staff. Are these additional resources be part of Bid total price under Annexure 11.	Bid total price is for undertaking total scope of work, man-months and rate to be estimated accordingly
39	RFQ cum RFP	41	3.5 Project team	-	W.r.t. Scope of Work	The scope of work mentioned as per the RFP and the number of resources mentioned in the RFP is disproportionate. This scope of work would require more manpower in this 4 months of assignment. We request for considering the same	Already mentioned in the "Note" in para 3.5
40	RFQ cum RFP	41	3.5	Project team	Team Leader cum Skill Gap Expert Architect Research Analyst	Given the extensive scope of work of the project, it is requested that the following experts be added to the scope: - Financial modelling expert - Skill development specialist - Equipment engineer	This is minimum requirement. The consultant is required to deploy additional team members to achieve project scope and milestones
41	RFQ cum RFP	41	3.5	Project Team	Team Leader cum Skill Gap Expert PhD/MBA/ Master of Social Work (MSW)/ post graduate in management/planning from a recognized and reputed academic institution with Minimum Ten (10) years of experience in research domain. Expertise in study design and sampling. Prior experience in conducting studies/surveys in fields related to tourism/ island development/ marine/ water sports, etc. Should have provided oversight to large data collection studies. Should have conducted both qualitative and quantitative data collection and analysis Should have led large field level teams.	It is requested to have the Team Leader Degree requirement as PhD/MBA/ Master of Social Work (MSW)/ post graduate in management/planning or equivalent from a recognized and reputed academic institution with Minimum Seven (7) years of experience in research domain	As per RFQ cum RFP Document

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42	RFQ cum RFP	41	3.5	Project Team	Architect Graduate degree in Architecture and Post Graduate in Architecture/ Planning with Minimum Five (5) years of Experience in Undertaking architecture/ urban design projects, detailed master plan assignments of similar magnitude and nature. Having knowledge of applicable legislation & policy guidelines of Union and State Government.	It is requested to have the Architect requirement as Graduate degree in Architecture and Post Graduate in Architecture/ Planning or equivalent with Minimum Three (3) years of Experience in Undertaking architecture/ urban design projects, detailed master plan assignments of similar magnitude and nature.	As per RFQ cum RFP Document
43	RFQ cum RFP	41	3.5	Project Team	Research Analyst Graduate /Masters in Economics/ Statistics/ Management discipline with Minimum Five (5) years of relevant research experience in Conducting studies/surveys in fields related to tourism/ island development/ marine/ water sports, etc. / national or international labour market/ skill gap Ability to use statistical tools to interpret data sets Ability to analyse large data sets Ability to identify, analyse, and interpret trends or patterns in complex data sets Report writing skills	It is requested to have the Research Analyst requirements as Graduate /Masters in Economics/ Statistics/ Management discipline or equivalent with Minimum Three (3) years of relevant research experience in Conducting studies/surveys in fields related to tourism/ island development/ marine/ water sports, etc. / national or international labour market/ skill gap	As per RFQ cum RFP Document
44	RFQ cum RFP	42		Support team	Support team shall be made available during the entire course of assignment period for conducting surveys – Primary survey and research work from secondary source of information.	We understand that the support team would not have to be deployed at the office of the Authority during the course of engagement. The team would be available in the meetings with Authority. Please confirm our understanding.	Yes, understanding is correct
45	RFQ cum RFP	42	3.6	Period of Assignment and Payment Terms	On Submission of Inception Report (T + 1 week)	Inception report includes State profile assessment, understanding of similar courses at State level. To make the overall project comprehensive and detailed, we require 2 weeks for submission for Inception Report which will be T+2 weeks	Refer Corrigendum 3
46	RFQ cum RFP	42	3.6	Period of Assignment and Payment Terms	Submission of Skill Demand Assessment Report (Interim Report) T+5 weeks	As the Interim Report includes course identification mapping to local level and stakeholders' identification which is a time taken process. Basis to that our suggestion is to increase the time to T+10 weeks	Refer Corrigendum 3
47	RFQ cum RFP	42	3.6	Period of Assignment and Payment Terms	Submission of Final Project Report with Report and Concept Plan	Final report requires multiple stakeholder discussions and brainstorming session. Hence to give a final shape including inputs and suggestions, 6 weeks are required. Our submission is to provide 6 weeks from acceptance of Draft Detailed Project Report.	Refer Corrigendum 3
48	RFQ cum RFP	42	3.6	Location of support team	Support team shall be made available during the entire course of assignment period for conducting surveys – Primary survey and research work from secondary source of information.	Please clarify if the support team is expected to work from the client site for the duration of the assignment	Support team is not expected to work from the client site
49	RFQ cum RFP	75	1 (b)	Documents for ongoing projects	i. Work Order, and ii. Agreement and iii. Statutory Audited Statement of last two Payment received, and iv. A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of payment from the Client).	It is requested that only work order/ agreement be required for ongoing projects	Already amended in the RFQ cum RFP Document
50	RFQ cum RFP	79	Annexure 6	Support Staff	Table with requirements of Support Staff	Do we need to submit detailed CVs of the support staff or will the summarized table suffice.	No CVs of support team to be submitted
51	RFQ cum RFP	104	7.2.1	Liquidation damages	In case the above reports are not submitted within the period stipulated as above due to reasons attributable to the Consultant, the consultants will be liable to pay at the discretion of the client, a liquidated damages to the client of 0.5% per week on the contract price subject to maximum of 10% reckoned on the Total Price of the Services. Fraction of a week will be considered as a full week for the purpose of liquidated damages calculations.	It is requested that the liquidation damages be capped to 1% of the total price of services	As per RFQ cum RFP Document

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52	RFQ cum RFP	109	17	Indemnity	Consultant shall indemnify the Authority and every members, officers and employees of the Authority, against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of or, in connection with various matters and against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of any negligent act or omission or failure by consultants in the performance of Consultant's obligation under this Agreement	<p>There are several remedies available under law and contract to you for such breach of obligations. For eg, there are penalties and LDs that may be imposed for some of these breaches. Seeking indemnities for such breaches frustrates the entire purpose of such remedies available to you. We understand that remedies other than indemnity will be sufficient for such breaches. We request you to kindly delete this section.</p> <p>If you still insist on retaining this section, then we request you to at least make them subject to overall cumulative liability cap of total contract value and subject to final determination of court/arbitrator.</p>	As per RFQ cum RFP Document
53	RFQ cum RFP			No acceptance criteria		<p>If the project is to be completed on time, it would require binding both parties with timelines to fulfill their respective part of obligations. We request you that you incorporate a deliverable acceptance procedure, perhaps the one provided by Meity in their guidelines, or the one suggested below, to ensure that acceptance of deliverables is not denied or delayed and comments, if any, are received by us well in time. You may consider including the below simple clause: Within 10 days (or any other agreed period) from Client's receipt of a draft deliverable, Client will notify Consultant if it is accepted. If it is not accepted, Client will let Consultant know the reasonable grounds for such non acceptance, and Consultant will take reasonable remedial measures so that the draft deliverable materially meets the agreed specifications. If Client does not notify Consultant within the agreed time period or if Client uses the draft deliverable, it will be deemed to be accepted.</p>	As per RFQ cum RFP Document