

Annexure 13
Format for Query Submission

Queries - Selection of Consultant for Preparation of Vision 2047 document for the State of Gujarat.							
S.N.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
1	RFQ cum RFP	11	1.2	Request for Qualification cum Request for Proposal (RFQ cum RFP)	preparing project shelf as part of Vision 2047 document	Is this assignment a part of Vision2047 document of GOI or is an assignment of Gujrat Govt. only.	The assignment is for the State of Gujarat.
2	RFQ cum RFP	13	1.4	Schedule of the bidding process	Submission of Technical Bid Hard Copy	Can the last date for technical bid be extended by 15 Days.	As per RFQ cum RFP document
3	RFQ cum RFP	13	1.4	Schedule of the bidding process	Last Date of Submission of RFQ cum RFP	Please provide at least three weeks' time for bid submission after issuance pre-bid response.	As per RFQ cum RFP document
4	RFQ cum RFP	13	1.4	Schedule of the bidding process	27 June 2022- Financial Bid Submission, online submission through https://gidb.nprocure.com [Tender ID - -----]	Requesting extension of Financial Bid submission by two weeks	As per RFQ cum RFP document
5	RFQ cum RFP	13	1.4	Schedule of the bidding process	30-06-2022 - Technical Bid Submission. As per Clause 2.12	Requesting extension of Technical Proposal submission by two weeks	As per RFQ cum RFP document
6	RFQ cum RFP	13	1.4 (Sl. No. 4b of table)	Schedule of the bidding process	Submission of Technical Bid (Hard Copy): 30 June 2022	Request to extend the submission deadline of technical bid by 3 weeks from the date of issue of clarifications by GIDB.	As per RFQ cum RFP document
7	RFQ cum RFP	13	1.4-4	Last Date of Submission of RFQ cum RFP	30-Jun-22	We request for two weeks of extension i.e. for 14 th July 2022.	As per RFQ cum RFP document
8	RFQ cum RFP	13	Schedule of the bidding process 1.4 - 4(a)	Last Date of Submission of RFQcum RFP	27-Jun-22	We request to change the submission of the financial bid as per the technical bid	As per RFQ cum RFP document
9	RFQ cum RFP	15	2.1	General Terms of Bidding	consortium of maximum two firms	Can there be more than two partners in a constium, as a project of this size, may be difficult to be executed by two member consortium.	As per RFQ cum RFP document
10	RFQ cum RFP	15	2.1	General Terms of Bidding	In case an applicant firm possesses the requisite experience and capabilities required for undertaking the Consultancy, it may participate in the Selection Process either individually (the "Sole Firm") or as lead member of a consortium of maximum two firms (the "Lead Member") in response to this invitation	Request to consider a consortium of upto three firms	As per RFQ cum RFP document
11	RFQ cum RFP	15	2.1	General Terms of Bidding	it may participate in the Selection Process either individually (the "Sole Firm") or as lead member of a consortium of maximum two firms (the "Lead Member") in response to this invitation	Clarify whether identified subconsultants can be considered to integrate specific expertise into the proposal	As per RFQ cum RFP document
12	RFQ cum RFP	16	2.1.9	2.1.9	A Bidder shall not have a conflict of interest (the "Conflict of Interest") that affects the Bidding Process.	We request to change to "Engagement team of the Bidder shall not have a conflict of interest"	As per RFQ cum RFP document

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13	RFQ cum RFP	16	2.1.9	2.1.9 (i)	(i) such Bidder, its consortium member (the "Member") or Associate (or any constituent thereof) and any other Bidder, its consortium member (the "Member") or Associate (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this qualification shall not apply in cases where the direct or indirect shareholding in a Bidder, its consortium member (the "Member") or Associate or a constituent thereof in the other Bidder(s), its consortium member (the "Member") or Associate (or any of its constituents) is less than 1% of its paid up and subscribed capital;	We request to change to 'Associate' as mentioned in the clause shall be restricted to 'Associates in India' only	As per RFQ cum RFP document
14	RFQ cum RFP	18	2.2	In case of Consortium	The Team Leader shall be from the Lead Member of the Consortium.	Can the lead member be from non leading consortium partner.	As per RFQ cum RFP document
15	RFQ cum RFP	25	2.11.5; 1; (i)	Envelope B - The Technical Proposal	Experience of the firm (maximum two pages introducing the firm and associate firm(s) background and general experience, and listing maximum relevant projects in each completed and on-going projects category as required in the format of Annexure 4 illustrating firm and associate firm(s) experience. No promotional material should be included).	We understand that the limit of two pages is applicable to the background and general introduction of the firm, and not applicable to the details to be mentioned as per annexure 4. Please clarify.	As per RFQ cum RFP document
16	RFQ cum RFP	25	2.11.5; 1; (ii)	Envelope B - The Technical Proposal	General approach and methodology and work and staffing schedule (maximum 20 pages inclusive of charts and graphs)	We understand that sub-points (iv) Time schedule for professionals and (v) Activity (work) schedules is not included in the 20 page limit. Please clarify.	As per RFQ cum RFP document
17	RFQ cum RFP	27	2.11.5	Envelope B - The Technical Proposal	Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees. The Authority defines a regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.	We request the Authority to kindly delete this condition as it will restrict firms to onboard specialist talent required for this engagement. Evaluation should be based on profile of candidates proposed by the Consultant without any bearing on the nature of association between the candidate and the bidder.	As per RFQ cum RFP document
18	RFQ cum RFP	27	2.11.5. Envelope B - The technical Proposal 2-ix		Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees.	Request you to please clarify	As per RFQ cum RFP document
19	RFQ cum RFP	27	2.11.5; 2; (ix)	Envelope B - The Technical Proposal	Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees. The Authority defines a regular full-time employee to be a person who has been employed continuously by the Consultant or one of its Associates, for more than twelve (12) months prior to the date of submission of the Proposal.	We request you to modify the clause as: Higher rating will be given to nominated experts from the consulting firm and associated consulting firms, if any, who are regular full-time employees as on date of bid submission.	As per RFQ cum RFP document
20	RFQ cum RFP	29	2.13.2.	Bid Due Date	All applications should be submitted through RPAD speed Post or Courier only. Applications through Hand Delivery shall not be accepted. No applications after the due date shall be considered for the evaluation.	We request you to consider the hand delivery submission	As per RFQ cum RFP document

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21	RFQ cum RFP	30	2.20	Bid Security	The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India	We request to kindly consider Bid Security in the form Bank Guarantee also. This is standard practice in the State for major assignments.	As per RFQ cum RFP document
22	RFQ cum RFP	31	2.20.1	Bid Security	The Bidder shall furnish as part of its bid, a Bid Security of Rs. 1,00,000/- (Rupees One Lakh only) in the form of a demand draft issued by one of the nationalised/ Scheduled banks in India drawn in favour of - Gujarat Infrastructure Development Board payable at Gandhinagar (the "Bid Security"), must be submitted along with the Proposal.	We request the Authority to allow <u>NEFT/RTGS</u> for transfer of Bid Security of Rs.1,00,000/-	As per RFQ cum RFP document
23	RFQ cum RFP	32	2.22.5	Pre – qualification / Eligibility criteria for the applicants	Net worth of Applicant firm/ Lead Member from Consultancy during last Audited Financial Years [FY 2020-21]: Minimum Value of Applicant: 25 crores	Considering the scale of the project and to have participation of renowned and reputed Consultants, we kindly request the Authority to modify the clause as follows: Net worth of Applicant firm/ Lead Member from Consultancy during last Audited Financial Years [FY 2020-21]: Minimum Value of Applicant: <u>100 crores</u>	As per RFQ cum RFP document
24	RFQ cum RFP	33	2.21.8	Performance Security	The Performance Security deposit shall be paid in time and if it is paid after fifteen (15) days from the date of issuance of LOA then the penalty of 0.065% per day of the amount of security deposit shall be recovered from the bidder while receiving the security deposit.	We kindly request the Authority to modify the clause as follows: The Performance Security deposit shall be paid in time and if it is paid after <u>thirty (30) days</u> from the date of issuance of LOA then the penalty of 0.065% per day of the amount of security deposit shall be recovered from the bidder while receiving the security deposit.	As per RFQ cum RFP document
25	RFQ cum RFP	33	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	(i) The bidder should have undertaken/ completed the following projects of similar nature carried out in India or Abroad: ☐	The statement (quoted in the previous para) before the table specifying minimum desired experience required by the firm, by category, clearly indicates that the projects could be undertaken in India or abroad, but within the table, for two category - Vision Document and Sector Vision/Policy, it is stated that the experience needs to be in Indian States/ UTs/ Central Ministries. We are of the opinion that such experience, whether in India or abroad, will be directly relevant for the study. Kindly clarify.	Refer Corrigendum # 1
26	RFQ cum RFP	33	2.22.4	Pre – qualification/ Eligibility criteria for the applicants :Technical Strength	The Bidder can however use the technical and financial strength of its Parent Company or its Affiliate or its Ultimate Parent Company to fulfil the Technical and/or Financial Eligibility criteria mentioned below	Please clarify if the consortium's cumulative project experience shall be considered.	As per RFQ cum RFP document
27	RFQ cum RFP	33	Clause 2.22	Experience of Affiliates to include Member Firms Experiences.	TOR clause 3.1 states: Government of Gujarat intends to undertake similar exercise for the state of Gujarat and prepare vision and strategy for key economic sectors of the State, incorporating the framework suggested in the Guidance Note of "India@2047" (annexed herewith).	Please provide the Guidance Note as mentioned in the TOR above.	Guidance note is already available on nProcure and GIDB websites
28	RFQ cum RFP	34	2.22.2	Pre – qualification / Eligibility criteria for the applicants - Technical	The Project/Assignment Fee shall be at least 20 Lakhs.	We request you to modify the project value as follows: "The Project/Assignment Fee shall be at least 10 Lakhs."	As per RFQ cum RFP document

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29	RFQ cum RFP	34	2.22.2; General Instructions, point 1	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: 1) At least for Completed Projects: i) Work Order, or ii) Agreement, AND iii) Completion Certificate, or iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client)	We request you to consider certificate issued by a CA or Authorized Signatory of the Bidder for projects evaluation in pre-qual criteria and technical evaluation.	As per RFQ cum RFP document
30	RFQ cum RFP	35	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength: General Instructions (2)	Work order copy and/ or Completion Certificate shall specifically mention type of work as per above experience requirement category in the Scope of Work/ Terms of Reference, along with Total Project Cost;	We request authority to provide consider this : Along with Work order copy and/ or Completion Certificate, the submitted testimonial MUST contain other documents which include detail description of work [Scope of Work, Terms of Reference, Total Project Cost] carried out by the consultant. On request of authority, consultant required to submit project report or research reports for specific projects	Refer Corrigendum # 1
31	RFQ cum RFP	35	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength: General Instructions (2)	(i) The bidder should have undertaken/ completed the following projects of similar nature carried out in India or Abroad	We request the Authority to kindly consider projects that are 80% complete projects for eligibility purpose. Also we request the Authority to consider these projects as part of Technical evaluation as well	As per RFQ cum RFP document
32	RFQ cum RFP	35	2.22.4	Pre – qualification / Eligibility criteria for the applicants - Technical Strength	At least for Completed Projects: i) Work Order, or ii) Agreement, AND iii) Completion Certificate, or iv) A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	We can request to remove the criteria for submitting Completion certificate / CA certificate for receipt of amount	As per RFQ cum RFP document
33	RFQ cum RFP	35	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength	Average Annual Turnover of Company/ Firm/ Consortium from Consultancy* for Previous 3 Audited Financial Years- Rs. 50 Crore	Please clarify if the consortium's cumulative financial strength from consultancy services should be Rs. 50 Cr. for previous 3 Audited Financial Years.	As per RFQ cum RFP document

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34	RFQ cum RFP	36	2.22.5	2.22.3. Pre – qu	Average Annual Turnover of Company/ Firm/ <u>Consortium-50 Crore</u>	Can the criteria of 50 Crore be lowered down to 5 Crores, so as to allow the participation of more interested, comeptant but ineligible firms.	As per RFQ cum RFP document
35	RFQ cum RFP	36	2.22.5	Pre – qualification / Eligibility criteria for the applicants	Average Annual Turnover of Company/ Firm/ Consortium from Consultancy* for Previous 3 Audited Financial Years: Minimum value of Applicant Rs.20 crore	Considering the scale of the project and to have participation of renowned and reputed Consultants, we kindly request the Authority to modify the clause as follows: Average Annual Turnover of Company/ Firm/ Consortium from Consultancy* for Previous 3 Audited Financial Years: Minimum value of Applicant Rs.200 crore	As per RFQ cum RFP document
36	RFQ cum RFP	36	2.22.5	Pre – qualification/ Eligibility criteria for the applicants - Financial Strength - General Instructions	General Instructions - (i) and (iii) i) Consultancy means Consultancy Fees received by the Applicant for providing Project related Design and/ or Engineering and/ or Consultancy Services which include Business Plan Preparation, Feasibility Studies, Detailed Project Report, Techno-Economic Feasibility Studies and/or Project Management and/ or Design and Engineering Service and/or Architectural Service and/ or Construction Supervision Services to its Clients.	Considering nature of scope of work, we would request the Authority to exclude Design and Engineering Service, Architectural Service and Construction Supervision Services from the list of eligible experience. Consultancy fees received from Design and Engineering Service, Architectural Service and Construction Supervision Services should not be considered for the purpose of meeting the pre-qualification / eligibility criteria.	Refer Corrigendum # 5
37	RFQ cum RFP	36	2.22.5	Pre-qualification eligibility 2. & 3	Financial Capacity 2. Net worth of Applicant firm/ Lead Member from Consultancy during last Audited Financial Years [FY 2020-21] Rs. 25 Crores 3. Net worth of all Consortium Members from Consultancy during last Audited Financial Years [FY 2020-21] Positive Net worth	We request you to clarify on the 2 & 3. As, in statement 2 the net worth is asked as 25 crore and in statement 3 only positive net worth. Instead, The Lead Member Firm should have Positive Net Worth	As per RFQ cum RFP document
38	RFQ cum RFP	39	3.4	Scope of Work	A. Data collection and Inception Report Detailed fortnightly activity sheet and stakeholder consultation plan with milestones & timelines B. Vision Roadmap and Targets Carry out the stakeholder consultations to get inputs for probable future scenario and desired future state for Gujarat	It will be good to have quantification of stakeholder consultation scope as minimum number for every bidder to be on equal platform. Therefore, it is request to deifne number of stakeholder consultations required duing the course of this assignment.	This scope is based on multiple stakeholder consultations. Number of consultations will vary depending on types of sectors/ stakeholders. Stakeholder consultations shall be as many as possible to achieve the objectives of the Study.
39	3.3 Objective	40	2	3.3 Objective	2. Prepare sectoral vision for the year 2047, while suggesting implementation, resource plan and project for next 10 years with specific timelines, milestones and responsibility matrix	While the sectoral vision needs to be prepared for the year 2047, the implementation plan is needed for 10 years. Please clarify if scenarios need to be developed till 2047 or next 10 years.	Sectoral vision shall be for 2047. But implementation plans shall be forecasted for 10 years

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40	RFQ cum RFP	40	3.4 Scope of work	Data collection and Inception Report	Identify data requirements, its availability and nodal agencies for collecting such data. Collect various reports/ studies/ publications/ plans of various departments/ agencies Detailed fortnightly activity sheet and stakeholder consultation plan with milestones & timelines.	Whether Nodal officer shall be appointed for collection of information from sector mentioned in SoW of the RFP.	The Authority will facilitate the consultant, but it will be the responsibility of the consultant to collect information.
41	RFQ cum RFP	41	3.4	Scope of Work C Current State and Gap assessment	Baseline assessment or detailed analysis for individual sector/growth drivers Demand and supply scenario for existing sectors and future FocusAreas/ Themes	We understand that the Consultant shall be undertaking these activities basis secondary research and shall not be liable to undertake any primary surveys or studies for the same. Request the Authority to clarify the same	Secondary research can be undertaken. However, stakeholder consultations are required.
42	RFQ cum RFP	41	3.5	Project Team	Sectoral Experts- Experts for each of the key sectors such as i) Roads & Highways, ii) Ports, iii) Aviation, iv) Logistics, v) Energy, v) Urban Infrastructure, vi) Tourism, vii) Healthcare, viii) Education & skill, ix) Sports, x) industrial, xi) agriculture, xii) rural development xiii) IT/ ITES, xiv) science & technology	Clarify whether identified subconsultants can be considered to integrate specific sectoral expertise into the proposal. Clarify if gender specialist shall also be required.	As per RFQ cum RFP document
43	RFQ cum RFP	41	3.4 Scope of work	Current State and Gap Assessment	Baseline assessment or detailed analysis for individual sector/growth Drivers. Demand and supply scenario for existing sectors and future Focus Areas/ Themes Review national and global level targets established for 2047 Assess the progress made in the Gujarat Sustainable Vision 2030 as per the targets defined for the year 2022, Blueprint for Infrastructure in Gujarat (BIG) 2020 report and policies/ schemes/ plans of state/ central government	Gap assessment: The department will provide the gaps or we have to identify the gaps.	Consultant has to identify gaps
44	RFQ cum RFP	42	3.4	Scope of Work D Implementation Plan	<ul style="list-style-type: none"> ☑ Identify pragmatic strategies, interventions as well as reform-based actions required to address sector specific challenges and eliminate bottlenecks to achieve desired targets ☑ Recommend strategic interventions –a) Policy, b) Institution, c)Technology & Innovation, d) Infrastructure e) Employment ☑ Propose change in institutional framework, if required, and prepare responsibility matrix across departments/ agencies ☑ Identify shelf of projects; with block costs, priorities, implementation mode (PPP or budgetary), implementing agency; across infrastructure sectors to achieve the targets/ goals/ indicators 	We understand that the scope excludes undertaking any financial analysis / preparation of financial model. Request the Authority to clarify the same	As per RFQ cum RFP document
45	RFQ cum RFP	42	3.5	Project Team	Note on Support Staff	If minimum requirement of support staff is stipulated by the Client, it will be good to have comparable bids. Every bidder being on equal platform will help Client in having competitive but realistic and responsive bids. Kindly consider.	As per RFQ cum RFP document

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46	RFQ cum RFP	42	3.4 Scope of work	Implementation plan	Identify shelf of projects; with block costs, priorities, implementation mode (PPP or budgetary), implementing agency; across infrastructure sectors to achieve the targets/ goals/ indicators	We request you to clarify on the level of detailing sought for the implementation plan.	The level of detailing would be as done in previous BIG2020 report.
47	RFQ cum RFP	43	3.5	Project Team	Experts for each of the key sectors such as i) Roads & Highways, ii) Ports, iii) Aviation, iv) Logistics, v) Energy, v) Urban Infrastructure, vi) Tourism, vii) Healthcare, viii) Education & skill, ix) Sports, x) industrial, xi) agriculture, xii) rural development xiii) IT/ ITES, xiv) science & technology 10+ years of experience in respective sectors 5 CVs to be submitted, for evaluation	We understand that 5 CVs have to be submitted covering any of the 5 sectors listed in the RFP (out of given 15 sectors). Please confirm.	Refer Corrigendum # 2
48	RFQ cum RFP	43	3.6	Period of Assignment and Payment Terms	The assignment is to be completed in 16 weeks	The proposed assignment is very prestigious as well as important for the state. The prepared Vision document will provide a guideline and roadmap for all plans and programs, to be undertaken and implemented, by sectors, within the state. In order to prepare such a document, the scope of work of the proposed assignment requires extensive study which is difficult to achieve in duration of 16 weeks - appreciation of Global development perspective, leading to India's economic growth outlook, thereafter assessing state's capacity and potential by sectors, implementation plan, identification of shelf of projects, resource planning, extensive consultations, etc. We request GIDB to consider increasing duration of the assignment to at least 6 (six) months. As it covers time taken for approvals/acceptance of various deliverables.	As per RFQ cum RFP document
49	RFQ cum RFP	44	3.5	Project Team	Sectoral experts - Experts for each of the key sectors such as i) Roads & Highways, ii) Ports, iii) Aviation, iv) Logistics, v) Energy, v) Urban Infrastructure, vi) Tourism, vii) Healthcare, viii) Education & skill, ix) Sports, x) industrial, xi) agriculture, xii) rural development xiii) IT/ ITES, xiv) science & technology 10+ years of experience in respective sectors 5 CVs to be submitted, for evaluation	We request the Authority to fix the sectors for submitting sectoral experts profiles as it would be objective to compare rather than consultants providing different CVs for different sectors which will be quite subjective. In view of the same, it is suggested to amend the no. of positions for sectoral experts to 8 for objectivity in evaluation and more holistic approach. 1. Industrial Development Expert 2. Urban Sector Expert 3. Tourism Sector Expert 4. Transport & Logistics Expert 5. Healthcare Expert 6. Education & Skill Development Expert 7. Agriculture Expert 8. Service Sector Expert	Refer Corrigendum # 2
50	3.5 Project Team	44	3.5	Qualifications of personnel	Public Finance Expert - Master's degree in Management/ Planning/ Civil Engg. or equivalent	We would request to add Economics and Finance as two other discipline besides whatever mentioned as qualifications.	Refer Corrigendum # 2

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51	RFQ cum RFP	44	3.6	Period of Assignment and Payment Terms	All invoices will be paid by the Authority within 3 weeks of the acceptance of submission of the same to the Authority by the consultant.	We request to please consider 75% payment upon submission of deliverable and rest 25% upon acceptance. This will help the Consultant in maintaining cash flow and smooth deployment of resources for timely delivery.	As per RFQ cum RFP document																																																	
52	RFQ cum RFP	44	3.6	Period of assignment and Payment terms	Total duration of the study 16 weeks	With reference to the scope mentioned in the RFP, the Consultant shall require to undertake extensive study, consultations for which the current timelines shall not be sufficient. WE request the authority to revise this to 20 weeks	As per RFQ cum RFP document																																																	
53	3.5 Project Tea	44	7	Qualifications of personnel	Masters in Science or Engineering or Planning or Equivalent	We propose that Environment Expert may also have Master's in Environment or economics to justify the expertise needed.	Refer Corrigendum # 2																																																	
54	3.5 Project Tea	44	Note	Note	Note: It is also expected that the above-mentioned specialists shall be supported by pool of support staff who shall largely be responsible for data collection, stakeholder interactions, sectoral analysis, etc.	We would suggest to mention the number of support staff you are envisaging from the budgeting perspective.	As per RFQ cum RFP document																																																	
55	RFQ cum RFP	45	3.6	Period of assignment and Payment terms	<table border="1"> <thead> <tr> <th>S. N o.</th> <th>Deliverables</th> <th>Proportionate Payment (% of Fees)</th> <th>Timeline for submission from date of signing agreement</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Inception Report</td> <td>15%</td> <td>Date of LoA (T)+ 3 weeks</td> </tr> <tr> <td>2.</td> <td>Vision Roadmap and Targets</td> <td>30%</td> <td>T + 10 weeks</td> </tr> <tr> <td>3.</td> <td>Draft Report covering Current State & Gap Assessment, Implementation and Resource Plan</td> <td>30%</td> <td>T + 14 weeks</td> </tr> <tr> <td>4.</td> <td>Final Report</td> <td>25%</td> <td>T + 16 weeks</td> </tr> <tr> <td colspan="2">Total</td> <td>100%</td> <td>16 weeks</td> </tr> </tbody> </table>	S. N o.	Deliverables	Proportionate Payment (% of Fees)	Timeline for submission from date of signing agreement	1.	Inception Report	15%	Date of LoA (T)+ 3 weeks	2.	Vision Roadmap and Targets	30%	T + 10 weeks	3.	Draft Report covering Current State & Gap Assessment, Implementation and Resource Plan	30%	T + 14 weeks	4.	Final Report	25%	T + 16 weeks	Total		100%	16 weeks	<table border="1"> <thead> <tr> <th>S.no.</th> <th>Deliverables</th> <th>Proportionate payment (% of fess)</th> <th>Time line for submission from date of signing of</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Inception Report</td> <td>15%</td> <td>Date of signing of agreement (T) + 3 weeks</td> </tr> <tr> <td>2</td> <td>Vision Roadmap and Targets</td> <td>30%</td> <td>T + 12 weeks</td> </tr> <tr> <td>3</td> <td>Draft Report covering Current State & Gap Assessment, Implementation and Resource Plan</td> <td>40%</td> <td>T + 21 weeks</td> </tr> <tr> <td>4</td> <td>Final report</td> <td>15%</td> <td>T + 24 weeks</td> </tr> <tr> <td colspan="2">Total</td> <td>100%</td> <td>24 weeks</td> </tr> </tbody> </table>	S.no.	Deliverables	Proportionate payment (% of fess)	Time line for submission from date of signing of	1	Inception Report	15%	Date of signing of agreement (T) + 3 weeks	2	Vision Roadmap and Targets	30%	T + 12 weeks	3	Draft Report covering Current State & Gap Assessment, Implementation and Resource Plan	40%	T + 21 weeks	4	Final report	15%	T + 24 weeks	Total		100%	24 weeks	We request the Authority to modify the deliverable timeline and payment share as follows	As per RFQ cum RFP document
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56	RFQ cum RFP	46	3.6	Period of assignment and Payment terms	All invoices will be paid by the Authority within 3 weeks of the acceptance of submission of the same to the Authority by the consultant.	Please clarify if the acceptance/approval is not received with in a stipulated timeframe from the date of submission of the deliverable. Request you to consider providing acceptance/inputs/comments with in 15 days of the date of submission of the deliverable. In case no comments or inputs are received on the deliverable with in 15 days it shall be deemed accepted.	As per RFQ cum RFP document																																																	

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57	RFQ cum RFP	49	4.3.5	C. Weightage of Technical and Financial Bid	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage.	Looking into the importance of the assignment, we feel that even more weightage to be given for technical competence. Therefore, It is requested to consider modifying the criteria as 85% technical and 15% financial.	As per RFQ cum RFP document
58	RFQ cum RFP	50	4.3.2.	Technical Evaluation: Notes:	Projects for Technical Capacity in the Technical Evaluation shall be different from projects in any of the category in Pre-qualification stage.	As the two conditions are similar. We request to remove this clause and allow projects used in Pre-qualification in technical qualification	As per RFQ cum RFP document
59	RFQ cum RFP	50	4.3; 4.3.2 (Point 1 of Notes)	Evaluation of Bids (A. Technical Evaluation)	The Project/Assignment Fee shall be at least 20 Lakhs for a project experience to be eligible in Technical Capacity.	We request you to modify the project value as follows: "The Project/Assignment Fee shall be at least 10 Lakhs for a project experience to be eligible in Technical Capacity."	As per RFQ cum RFP document
60	RFQ cum RFP	50	4.3; 4.3.2 (Point 4 of Notes)	Evaluation of Bids (A. Technical Evaluation)	Projects for Technical Capacity in the Technical Evaluation shall be different from projects in any of the category in Pre-qualification stage	We request you to remove this clause.	As per RFQ cum RFP document
61	RFQ cum RFP	50	4.3; 4.3.2 (Point A, 3 of Evaluation Criteria table)	Evaluation of Bids (A. Technical Evaluation)	Sectoral vision/ policies: Experience of preparing sectoral visions/ policies for any of the Indian States/UTs/Central Ministries	We understand that following types of projects will also be considered, please confirm: (a) projects funded by international donor agencies such as World Bank, Asian Development Bank etc. for Central / State governments, and (b) projects with State/ Central Government institutions.	Projects funded by international donor agencies such as world bank, ADB etc. for Central/State governments will be considered.
62	RFQ cum RFP	50	Technical Evaluation	Technical Capacity		Credentials to be considers from associated firms under KPMG	As per RFQ cum RFP document
63	RFQ cum RFP	51	4.3.5 and 4.3.6	Financial Evaluation and Weightage of Technical and Financial Bid	4.3.5. The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage	We would request the Authority to <u>modify the QCBS % from 70:30 to 80:20</u>	As per RFQ cum RFP document
64	RFQ cum RFP	51	c. 4.3.5	Weightage of Technical and Financial Bid	The score of technical proposals would be given 70% weightage and that of the financial proposals would be given 30% weightage	The score of technical proposals would be given 80% weightage and that of the financial proposals would be given 20% weightage	As per RFQ cum RFP document

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65	RFQ cum RFP	52	4.5	Availability of Personnel	· Having selected the Bidder as per the provisions of Clause 4.4., the Authority will require assurances and the Bidder confirms the availability of all the Personnel proposed as part of Project Team in Annexure 6 as part of the Technical Proposal during the Consultancy Assignment. The Authority will not consider substitutions of Personnel other than reasons such as death or medical incapacity. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate.	Though the firm at all times endeavors to maintain the same staff throughout the project duration, the decision by the individual staff members at certain instances are beyond the control of the firm. We, therefore, request you to remove the disqualification clause.	Replacement in case of resignation is allowed, maximum upto 2 replacements overall
66	RFQ cum RFP	52	4.5	Availability of Personnel	· In the event, the Bidder substitutes Project Team other than reasons such as death or medical incapacity or if it is established that Personnel were offered in the Bid without confirming their availability, the Bidder shall be disqualified.	Though the firm at all times endeavors to maintain the same staff throughout the project duration, the decision by the individual staff members at certain instances are beyond the control of the firm. We, therefore, request you to remove the disqualification clause.	As per RFQ cum RFP document
67	RFQ cum RFP	52	4.5	Availability of Personnel	· In the event of disqualification, the Authority shall forfeit and appropriate the Bid Security, as mutually agreed genuine pre-estimated compensation and damages payable to the Authority for, inter alia, the time, cost and effort of the Authority including consideration of such Bidder's proposal, without prejudice to any other right or remedy that may be available to the Authority hereunder or otherwise	Though the firm at all times endeavors to maintain the same staff throughout the project duration, the decision by the individual staff members at certain instances are beyond the control of the firm. We, therefore, request you to remove the disqualification clause.	As per RFQ cum RFP document
68	RFQ cum RFP	59	7.3	Miscellaneous	It shall be deemed that by submitting the Application, the Applicant agrees and releases the Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder, pursuant hereto and/ or in connection herewith and waives any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or future.	We request the Authority to delete this clause	As per RFQ cum RFP document
69	RFQ cum RFP	60	Annexure 1 (B)	Format for Pre-Qualification Proposal (Technical Strength)	Format for Pre-Qualification Proposal (Technical Strength) Relevant Services Carried Out in the Last 7 (Seven) years That Best Illustrate Qualifications	Clause 2.22.4 does not make any mention of duration when the said projects should have been undertaken by the firm, whereas, Annexure 1(B), the format in which the Pre-qualification Proposal reflecting Technical strength of the firm is to be submitted, indicates the period of such studies as last seven years. We request GIDB to delete the requirement of seven years from Annexure 1 (B) .	As per RFQ cum RFP document
70	RFQ cum RFP	64	Annexure 1 B	Format for Pre-Qualification Proposal (Technical Strength)	Projects without the proof of experience [at least (for Completed Projects: Work Order, Agreement and Completion Certificate, a Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN)confirming the receipt of full payment from the Client), (at least for on-going Projects: Work Order, Agreement and Statutory Audited Statement of last two Payment received, a Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN)confirming the receipt of payment from the Client)] will not be considered for evaluation.	We request you to consider certificate issued by a CA or Authorized Signatory of the Bidder for projects evaluation in pre-qual criteria and technical evaluation.	As per RFQ cum RFP document

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71	RFQ cum RFP	64	Annexure 1 B	Format for Pre-Qualification Proposal (Technical Strength)	Relevant Services Carried Out in the Last 7 (Seven) years That Best Illustrate Qualifications	We request you to consider assignments of last 10 years.	As per RFQ cum RFP document
72	RFQ cum RFP	81	Annexure 4 (general Instructions, Point 1)	Firm's References Relevant Services Carried Out in the Last Ten Years	Projects/ Firm's eligible project experience without the proof of experience as mentioned below will not be considered for evaluation: a. At least for Completed Projects: i. Work Order, or ii. Agreement, AND iii. Completion Certificate, or iv. A Certificate from Chartered Accountant/ Auditor having Unique Document Identification Number (UDIN) confirming the receipt of full payment from the Client);	We request you to consider certificate issued by a CA or Authorized Signatory of the Bidder for projects evaluation in pre-qual criteria and technical evaluation.	As per RFQ cum RFP document
73	RFQ cum RFP	81	Annexure 5	Approach Paper on Methodology and Work Plan for Performing the Assignment	2. The Approach Paper shall also include how to undertake Regional Freight Planning Process, identify Regional Freight Management Measures, recommend Regional Freight Policy Measures with relevant national & international case studies for the cities;	The content defined for inclusion in methodology seems not relevant to this assignment. Please clarify.	Refer Corrigendum # 3
74	Annexure 5	83	2	Annexure 5 Approach paper on Methodology and Work Plan for Performing the Assignment	2. The Approach Paper shall also include how to undertake Regional Freight Planning Process, identify Regional Freight Management Measures, recommend Regional Freight Policy Measures with relevant national & international case studies for the cities	This statement does not fit the generic guidance on the approach and methodology. Please clarify further if there is any specific instruction with respect to statement concerned.	Refer Corrigendum # 3
75	RFQ cum RFP	83	Annexure 5	Approach Paper on Methodology and Work Plan for Performing the Assignment	1. Write up on Methodology to carry out this assignment. The Write up should cover, in detail, how the consultant would carry out the assignment, understanding the issues, detailed work plan, defining milestones and innovativeness in approach and methodology including data collection and analysis. The methodology for each head of the proposed Terms of Reference must be described. 2. The Approach Paper shall also include how to undertake Regional Freight Planning Process, identify Regional Freight Management Measures, recommend Regional Freight Policy Measures with relevant national & international case studies for the cities; 3. Define various milestones for the assignment and specify time frame to complete each milestone. Also specify contents of reports and deliverables at each stage of the milestone;	The description mentioned - <i>Regional Freight Planning Process, identify Regional Freight Management Measures, recommend Regional Freight Policy Measures with relevant national & international case studies for the cities; is not relevant to the current scope of work.</i> Request the Authority to please elaborate details to be included as part of the approach paper	Refer Corrigendum # 3

S.N.	Refer Document (RFQ cum RFP)	Page No.	Clause No.	Subject	As per Bidding document	Clarification sought	Clarifications to be given by the Authority
76	RFQ cum RFP	103	1.3	Additional work	<p>If, in the opinion of the Authority, it is necessary to carry out any work outside of the Terms of Reference for the purposes of the Project in addition to the Services, the Consultant shall carry out such additional work and with the prior authorisation of the Authority. The charge for the Personnel required for such additional work would be as per the Person-Month quoted by the bidder and mentioned in Annexure-10 and Annexure-11. Also, if there are any out of pocket expenses, such expenses would be paid as mutually agreed.</p> <p>In case there is any dispute about determining whether any work proposed is within or outside the Scope of proposed TOR, the decision of Authority shall be final and binding on the Consultant.</p>	<p>We wish to highlight to the Authority that the Person-Month Rate for the Sector Expert will be different than that of the Support Staff or any other position. Moreover, the rate of Sector Experts can also vary depending upon the experience of the Expert. Hence, using same Person-Month Rate, as that specified in Annexure 11 for different positions will not yield optimum results.</p> <p>Hence, request the Authority to consider different Person-Month Rate for different positions/Experts.</p>	As per RFQ cum RFP document
77	RFQ cum RFP	106	Annexure 15	Clause 3.2	<p>Records: The Consultant shall permit the duly authorized representative of the Authority, (after reasonable advance notice is served on the Consultant), from time to time to inspect its records and accounts relating to the Services and to make copies thereof</p>	<p>We request to make certain changes. "Any audit shall be subject to the following: (i) the audit shall be restricted to the engagement and shall be conducted with prior reasonable notice (ii) the auditors or the representatives of client for the audit shall not be bidder's competitors; (iii) the audit shall not be conducted more than once in a calendar year and twice in entirety; and (iv) any findings during the audit, shall be shared with client and be discussed and agreed mutually client and bidder for its closure."</p>	As per RFQ cum RFP document
78	RFQ cum RFP	107	3.5	Confidentiality	<p>a)The consultant shall treat all information, report and other submissions made by them as confidential, and shall take all reasonable precautions of those having access to such materials maintaining confidence. With respect to questionnaire and survey in project all information gathered should be treated as confidential.</p> <p>(b) The Consultant shall use all the documents, drawings and other data and information of a proprietary nature received from the Authority or other concerned authorities, solely for the purpose of performing and carrying out the obligations on his part under the agreement and shall not disclose the same to any other person except to the extent required, in the performance of the work for the assignment and shall maintain the utmost secrecy. The consultant shall bind his employees who are involved in the assignment by a suitable secrecy agreement.</p> <p>(c) Except with the prior written consent of the Authority, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information disclosed to them for the purposes of the Services, nor shall the Consultant or the Personnel make public or inform any one, directly or indirectly, any such information received by them or any recommendations formulated in the course of or as a result of the Services. Confidential Information for the purposes of this clause means all information that has been marked as confidential at the time of disclosure.</p>	<p>a)The consultant shall treat all information, report and other submissions made by them as confidential, and shall take all reasonable precautions of those having access to such materials maintaining confidence. With respect to questionnaire and survey in project all information gathered should be treated as confidential.</p> <p>(b) The Consultant shall use all the documents, drawings and other data and information of a proprietary nature received from the Authority or other concerned authorities, solely for the purpose of performing and carrying out the obligations on his part under the agreement and shall not disclose the same to any other person except to the extent required, in the performance of the work for the assignment and shall maintain the utmost secrecy. The consultant shall bind his employees who are involved in the assignment by a suitable secrecy agreement.</p> <p>(c) Except with the prior written consent of the Authority, the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information disclosed to them for the purposes of the Services, nor shall the Consultant or the Personnel make public or inform any one, directly or indirectly, any such information received by them or any recommendations formulated in the course of or as a result of the Services. Confidential Information for the purposes of this clause means all information that has been marked as confidential at the time of disclosure.</p>	As per RFQ cum RFP document

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79	RFQ cum RFP	108	3.8	Insurance	<p>The Consultant shall at its cost take out and maintain adequate professional liability insurance as well as adequate insurance against third party liability and loss of or damage to equipment purchased in whole or in part with funds provided by the Authority.</p> <p>The Authority undertakes no responsibility in respect of any life, health, accident, travel and other insurance which may be necessary or desirable for the Personnel of its own or sub-contractors and specialists associated with the Consultants for the purposes of the Services, nor for any members of any family of any such person.</p>	<p>The Consultant shall at its cost take out and maintain adequate professional liability insurance as well as adequate insurance against third party liability and loss of or damage to equipment purchased in whole or in part with funds provided by the Authority.</p> <p>The Authority undertakes no responsibility in respect of any life, health, accident, travel and other insurance which may be necessary or desirable for the Personnel of its own or sub-contractors and specialists associated with the Consultants for the purposes of the Services, nor for any members of any family of any such person.</p>	As per RFQ cum RFP document
80	RFQ cum RFP	114	8.1	Termination of Contract	<p>The Authority reserves the right to cancel the contract at any time if it is not satisfied with the services of the consultant or there is breach of any of the condition of this contract by the consultant, provided a period of 15 days has lapsed from the date of serving notice on the Consultant requiring it to remedy the breach and if the breach has continued up to the date of the termination. In this event, the work done till then by the consultant shall be taken over by the Authority. Authority reserves the right to appoint a new consultant and hand over to him the all the documents to complete the assignment. In such an event, the consultant shall not be entitled to receive any payments upon termination of the contract. In such case, upon termination, the Authority may also impose liquidated damages, up to maximum of 10% of the contract value. The consultant will be required to pay any such liquidated damages to Authority within 30 days of termination date.</p>	Reference of Liquidated damages should be deleted as LD is already covered in Clause 7.2.	As per RFQ cum RFP document
81	RFQ cum RFP	116	10	Compliance with laws, statutes, rules and regulations of Government / local authority	<p>The Consultants shall comply with all laws, statutes and rules & regulations of Central and State Governments or Local authorities that may be applicable from time to time in respect of any personnel deployed or engaged by consultants or their sub- contractor either directly or indirectly. With respect to their employees or assignees, consultants shall be solely responsible for strictly following all laws, industrial laws, factories act, minimum wages act and other such laws which are applicable from time to time, including but not limited to the modification, amendments or additions which are made to these laws during the period of contract. Consultant will also be responsible for the various levies of State/Central Governments and/or any Statutory Body. Consultants shall have to, at Consultant's expense, comply with labour laws and keep the Authority indemnified in respect thereof. Consultants shall be fully responsible for all matters arising out of the performance of the contract and shall comply, at their own expenses, with all laws / acts / enactment / orders / regulations / statutory obligations, whatsoever of the Government of India/ State Government, Local Self Government or any Statutory Authority.</p>	we request the Authority to remove reference of indemnity from this clause	As per RFQ cum RFP document

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82	RFQ cum RFP	117	12	Limitation of liability	In no event shall either party be liable for any direct, indirect, incidental, special, consequential, reliance or cover damages, including, but not limited to, loss of profits, revenue, data or use, incurred by the other party. In no event however shall the total liability of the Consultant under this Agreement exceed the amount of fees received by the Consultant from the Authority. However this clause will not prevent the Authority from levying the liquidated damages as per Clause 7 and 8.1	We request then Authority to please accept the following modification In no event shall either party be liable for any direct, indirect, incidental, special, consequential, reliance or cover damages, including, but not limited to, loss of profits, revenue, data or use, incurred by the other party. In no event however shall the total liability of the Consultant under this Agreement exceed the amount of fees received by the Consultant from the Authority. However this clause will not prevent the Authority from levying the liquidated damages as per Clause 7 and 8.1	As per RFQ cum RFP document
83	RFQ cum RFP	119	17	Inemnity	The Consultant shall indemnify the Authority and every members, officers and employees of the Authority, against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of or, in connection with various matters and against all actions, proceedings, claims, demands, costs and expenses whatsoever arising out of any negligent act or omission or failure by consultants in the performance of Consultant's obligation under this Agreement.	We request the Authority to delete this clause	As per RFQ cum RFP document
84	RFQ cum RFP	105-106	3.2	Records	During the subsistence of this Agreement and two years from the date of completion of the assignment, the Consultant shall permit the duly authorized representative of the Authority, (after reasonable advance notice is served on the Consultant), from time to time to inspect its records and accounts relating to the Services and to make copies thereof and shall permit the Authority or any person authorized by the Authority, from time to time, to audit such records and accounts during and after the services.	We request the Authority to kindly exclude physical inspection of EY premises or IT infrastructure. Further, the auditor appointed should not be a competitor of EY.	As per RFQ cum RFP document
85	RFQ cum RFP	41/42	3.5	Project Team	Sector Experts- No. of Positions - 5 Experts for each of the key sectors such as i) Roads & Highways, ii) Ports, iii) Aviation, iv) Logistics, v) Energy, v) Urban Infrastructure, vi) Tourism, vii) Healthcare, viii) Education & skill, ix) Sports, x) industrial, xi) agriculture, xii) rural development xiii) IT/ ITES, xiv) science & technology 5 CVs to be submitted, for evaluation	There are fourteen sectors given in this clause, however 5 CVs are asked. Please let us know whether bidders have choice to choose in any five sectors out of fourteen for submitting CVs.	Refer Corrigendum # 2
86	RFQ cum RFP		Addional Clause	Termination		We request the Authority to kindly include the following clause <i>Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to the Authority if Consultant reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations. Upon termination Consultant shall be entitled to receive payments of the Services performed, work in progress and expenses incurred by it, till the date of such termination.</i>	As per RFQ cum RFP document

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87	RFQ cum RFP		Additional Clause	Reports		We request the Authority to kindly include the following clause <i>Any information, advice, recommendations or other content of any reports, presentations or other communications we provide under this Agreement ("Reports"), other than Client Information, are for Authority's internal use only (consistent with the purpose of the particular Services) including Authority's board of directors, its audit committee, or its statutory auditors and not for disclosure externally outside your organization. Authority may not rely on any draft Report and consultant shall not be required to update its Final Report</i>	As per RFQ cum RFP document