

**SELECTION OF TRANSACTION ADVISORS FOR DEVELOPMENT OF INTERNATIONAL AIRPORT AT
DHOLERA IN GUJARAT UNDER DMIC PROJECT**

S.No	Original Clause	Revise Clause
1.	Clause 5.9 Payments to the consultants 5.9.2 The client will release 80% payment due against a particular milestone if the comments/approval from the respective State Government(s) are not received within 15 days from the date of forwarding the report. Remaining 20% shall be released only after receipt of comments/approval from the concerned State Government(s)/Nodal Agencies.	Clause 5.9 Payments to the consultants 5.9.2 The client will release 80% payment due against a particular milestone if the comments/approval from the respective State Government(s) are not received within 45 days from the date of forwarding the report. Remaining 20% shall be released only after receipt of comments/approval from the concerned State Government(s)/Nodal Agencies.
2.	Notice Inviting Tender Last date of submission of bid proposals	Notice Inviting Tender Last date of submission of bid proposals: 29 th July, 2016
3.	2.16.1 Data Sheet 6.4.4.a The extent of sub-contracting would be restricted to 30 (thirty) percent of the contract price. The client will be provided by the consultant with particulars (name, financial and technical back ground, excluding prices) of sub consultants.	2.16.1 Data Sheet 5.6.4.a The extent of sub-contracting would be restricted to 30 (thirty) percent of the contract price. The client will be provided by the consultant with particulars (name, financial and technical back ground, excluding prices) of sub consultants
4.	2.17.2 Traffic Expert: Should be a post graduate in transport planning with over 10 years of experience in aviation sector.	2.17.2 Traffic Expert: Should be bachelors in civil engineering preferably post-graduation in transport planning in large infrastructure projects with over 10 years of experience including aviation sector.
5.	2.18.1 Added fresh	Qualification and competence of key staff: The total number of marks allocated for qualification and competence of the proposed Key Staff is 50 marks,

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		<p>distributed among the key staff, as detailed below:</p> <table border="1"> <thead> <tr> <th>S. No.</th> <th>Key Staff</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Team Leader</td> <td>10</td> </tr> <tr> <td>2.</td> <td>Aviation Expert</td> <td>9</td> </tr> <tr> <td>3.</td> <td>PPP Expert</td> <td>8</td> </tr> <tr> <td>4.</td> <td>Financial Expert</td> <td>8</td> </tr> <tr> <td>5.</td> <td>Traffic Expert</td> <td>8</td> </tr> <tr> <td>6.</td> <td>Legal Expert</td> <td>7</td> </tr> <tr> <td colspan="2">Total Maximum Marks</td> <td>50</td> </tr> </tbody> </table>	S. No.	Key Staff	Marks	1.	Team Leader	10	2.	Aviation Expert	9	3.	PPP Expert	8	4.	Financial Expert	8	5.	Traffic Expert	8	6.	Legal Expert	7	Total Maximum Marks		50
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6.	2.18.2 Added fresh	<p>Evaluation criteria for Key personnel/ staff:</p> <table border="1"> <tbody> <tr> <td>A.</td> <td>GENERAL QUALIFICATIONS</td> <td>20%</td> </tr> <tr> <td>A1.</td> <td>Technical qualifications</td> <td>10%</td> </tr> <tr> <td>A2.</td> <td>Professional experience</td> <td>5%</td> </tr> <tr> <td>A3.</td> <td>Training and publications</td> <td>5%</td> </tr> <tr> <td>B.</td> <td>ADEQUACY FOR THE ASSIGNMENT</td> <td>65%</td> </tr> <tr> <td>B1.</td> <td>Experience in similar capacity/ broad sector</td> <td>30%</td> </tr> <tr> <td>B2.</td> <td>Experience relevant to TOR/ Assignment</td> <td>30%</td> </tr> <tr> <td>B3.</td> <td>Overseas/ International experience</td> <td>5%</td> </tr> </tbody> </table>	A.	GENERAL QUALIFICATIONS	20%	A1.	Technical qualifications	10%	A2.	Professional experience	5%	A3.	Training and publications	5%	B.	ADEQUACY FOR THE ASSIGNMENT	65%	B1.	Experience in similar capacity/ broad sector	30%	B2.	Experience relevant to TOR/ Assignment	30%	B3.	Overseas/ International experience	5%
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7.	2.17.2 Aviation Expert:	Should be Civil/Mechanical/Aeronautical/ Electronics Engineer with over 10 years of experience in Aviation sector projects. He/she should have demonstrated experience in planning & development of Airport and related projects preferably MRO, FBO, Cargo Hubs etc. projects.																		
8.	2.9.4 Minimum Evaluation Criteria	<p>2.9.4 Minimum Evaluation Criteria</p> <table border="1"> <thead> <tr> <th>Sr. No</th> <th>Minimum Qualification Criteria</th> <th>No. of Projects</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>The applicant should have provided Transaction Advisory services to Government entities/ Public Sector entities for Airport Projects/Infrastructure projects costing more than Rs. 500 crores in case of a project in India and/or US \$ 250</td> <td>2</td> </tr> </tbody> </table>	Sr. No	Minimum Qualification Criteria	No. of Projects	1.	The applicant should have provided Transaction Advisory services to Government entities/ Public Sector entities for Airport Projects/Infrastructure projects costing more than Rs. 500 crores in case of a project in India and/or US \$ 250	2												
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9.	<p>Clause 2.9.5 Technical Evaluation Criteria (a) Specific experience of the Firm The firm should have undertaken / completed similar projects as mentioned in clause 2.9.4 (a) of providing services related to Transaction Advisory for airport projects, power projects, railway projects, ports, etc. in last 10 years. The emphasis will be on relevance of the projects to the nature of assignment, cost, size and scope of work performed by the consultant i.e. of comparable size, complexity, technical speciality</p>	<p>Clause 2.9.5 Technical Evaluation Criteria (a) Specific experience of the Firm The firm should have undertaken / completed similar projects as mentioned in clause 2.9.4 (a) of providing services related to Transaction Advisory for airport projects, power projects, railway projects, ports, etc. in last 10 years. The emphasis will be on relevance of the projects to the nature of assignment, cost, size and scope of work performed by the consultant i.e. of comparable size, complexity, technical speciality and key components of the projects.</p>												

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	<p>and key components of the projects.</p> <p>Project experience in preparation of DPR's for the Airport Projects during last 10 years.</p>	<p>Project experience in preparation of DPR's for the Airport Projects during last 10 years.</p> <p>5 projects in each of the category mentioned in table above should be submitted.</p> <p>A single project can qualify for both categories i.e. DPR preparation and Transaction Advisory Series. In that event, it will be counted as one project separately for each category.</p>
10.	<p>Performance Security equivalent to the amount indicated in this RFQ CUM RFP shall be furnished before signing of the contract in the form of a Bank Guarantee in the format specified in RFQ CUM RFP document.</p> <p>For the successful bidder the Performance Security shall be retained by Client until the completion of the assignment by the Consultant and be released 180 (Three Hundred Eighty) days after the completion of the assignment.</p>	<p>Performance Security equivalent to the amount indicated in this RFQ CUM RFP shall be furnished before signing of the contract in the form of a Bank Guarantee in the format specified in RFQ CUM RFP document.</p> <p>For the successful bidder the Performance Security shall be retained by Client until the completion of the assignment by the Consultant and be released 180 (One Hundred Eighty) days after the completion of the assignment.</p>
11	<p>TA shall assist the Company in tender administration:</p> <p><input type="checkbox"/> Prepare a marketing strategy to showcase the project at national/ international level and accordingly market the project to the prospective developers.</p> <p><input type="checkbox"/> Evaluate the RFQ/ RFP submission received</p>	<p>TA shall assist the Company in tender administration:</p> <p><input type="checkbox"/> Prepare a marketing strategy to showcase the project at national/ international level and accordingly market the project to the prospective developers. The consultant is also responsible for undertaking road shows/active marketing, meetings with actual clients or tenants, anchor investors etc. The road shows will be carried out based on</p>

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	<p>and assist the Company in short listing if based on approved criteria by DIACL.</p> <ul style="list-style-type: none"> <input type="checkbox"/> Ensure record keeping of pre-tender and post-tender meetings. <input type="checkbox"/> Participate and assist the Company in the negotiation and contract/concession finalization up to award. This includes assistance in evaluation committee meetings and assistance in preparation of the agreements between the Company and the most favoured third party. <input type="checkbox"/> Keep Company fully informed of any issues, which may have a contractual, cost or time implication. <input type="checkbox"/> Any other formalities necessary for completing the set of activities leading to expeditious signing of Concession Agreement. <input type="checkbox"/> TA shall arrange all pre-bid conferences for the selection of PPP developer for the Project. 	<p>the directions given by the client and based on the requirements of the project. The consultant should provide all necessary assistance to the client for organizing a successful road show. The expenditure against these activities shall be borne by the client on actual basis. However, the consultant shall be requested to get the expenditure approved by the client before incurring the same.</p> <ul style="list-style-type: none"> <input type="checkbox"/> Evaluate the RFQ/ RFP submission received and assist the Company in short listing if based on approved criteria by DIACL. <input type="checkbox"/> Ensure record keeping of pre-tender and post-tender meetings. <input type="checkbox"/> Participate and assist the Company in the negotiation and contract/concession finalization up to award. This includes assistance in evaluation committee meetings and assistance in preparation of the agreements between the Company and the most favoured third party. <input type="checkbox"/> Keep Company fully informed of any issues, which may have a contractual, cost or time implication. <input type="checkbox"/> Any other formalities necessary for completing the set of activities leading to expeditious signing of Concession Agreement. <input type="checkbox"/> TA shall arrange all pre-bid conferences for the selection of PPP developer for the Project.
12	Note: TA should assist the client in other project	The same has been deleted

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	developmental activities like flood mitigation works etc. including selection of consultants for various other activities like selection of consultants for flood mitigation works, selection of PMC etc. as per the directions of the client and requirements of the project.	
13	Added fresh	All the relevant policies/guidelines of Govt. of India including National Civil Aviation Policy 2016 along with any State Govt. guidelines must be adhered to.